



Performance Update

Q2 & H1- 2024-25

Nov,13, 2024

DISCLAIMER

“Some of the statements in this communication may be ‘forward looking statements’ within the meaning of applicable laws and regulations. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company’s operations include changes in industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations.”

PRESENTATION FLOW

- Results
 - Financial Highlights – Consolidated
 - Segment Performance
- Business Performance
 - Performance highlights including Subsidiaries and Associates
- Other information

FINANCIAL HIGHLIGHTS – CONSOLIDATED

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Particulars (₹crore)	Q2 FY 2024-25	Q2 FY 2023-24	% Growth	H1 FY 2024-25	H1 FY 2023-24	% Growth
Total Income	5,118	4,257	20%	10,378	9,150	13%
PBDIT *	1,014	663	53%	2,420	1,437	68%
Depreciation	108	89	-	209	175	-
PBIT*	906	574	58%	2,211	1,262	75%
Interest	477	333	-	910	636	-
Net Profit *#	288	87	229%	610	265	130%

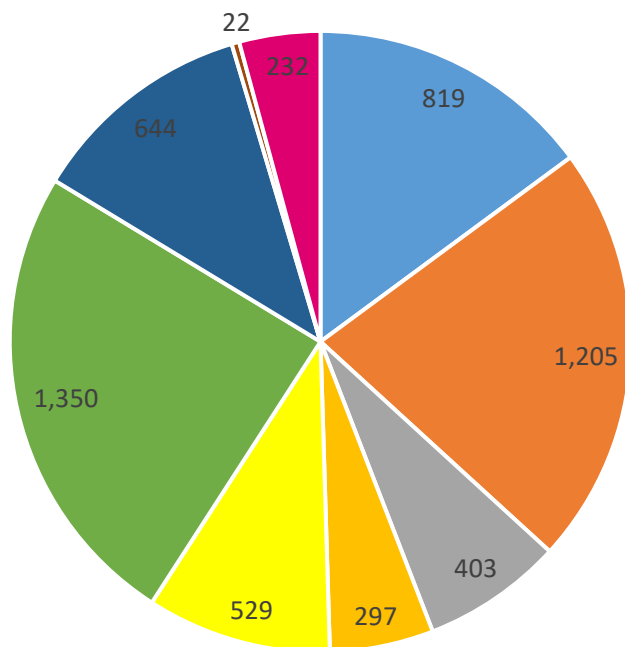
* Including share of profit in associates & exceptional.

With share of profit in associate companies, post reduction of non-controlling interest.

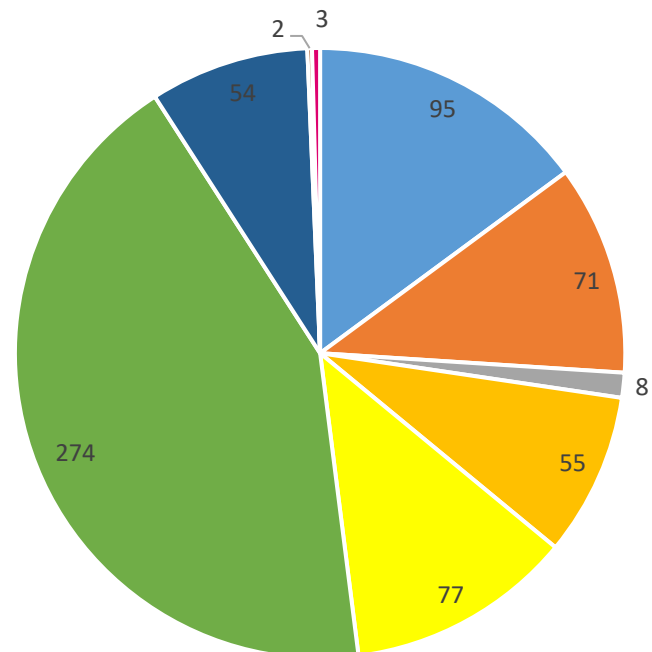
CONSOLIDATED RESULTS – SEGMENT PERFORMANCE

SEGMENT-WISE CONTRIBUTION TO FINANCIALS: Q2 FY 2024-25

Revenue (₹ crore)



PBIT (₹ crore)

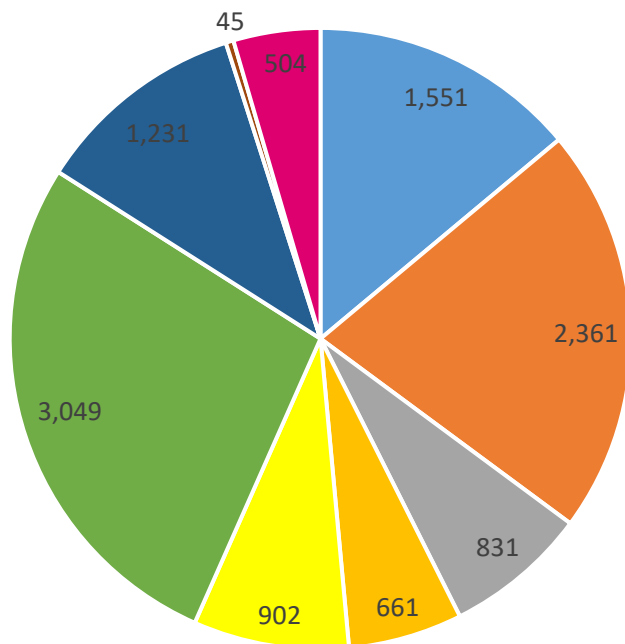


- Chemicals
- Dairy
- Veg Oils
- Finance & Investments
- Others

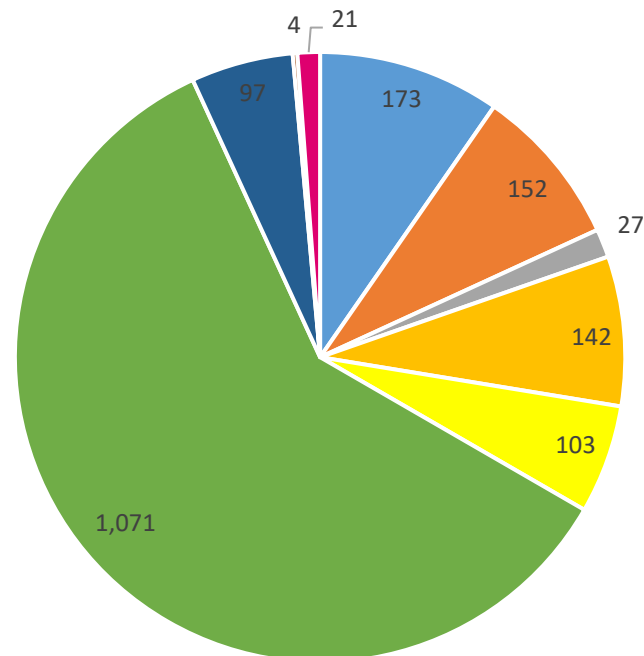
- Animal Feed
- Crop Protection
- Estate & Property Development
- Hospitality

SEGMENT-WISE CONTRIBUTION TO FINANCIALS: H1 FY 2024-25

Revenue (₹ crore)



PBIT (₹ crore)



- Chemicals
- Dairy
- Veg Oils
- Finance & Investments
- Others

- Animal Feed
- Crop Protection
- Estate & Property Development
- Hospitality

**BUSINESS PERFORMANCE: Performance Highlights
incl. subsidiaries, JVs and Associates**

CONSUMER (GCPL)

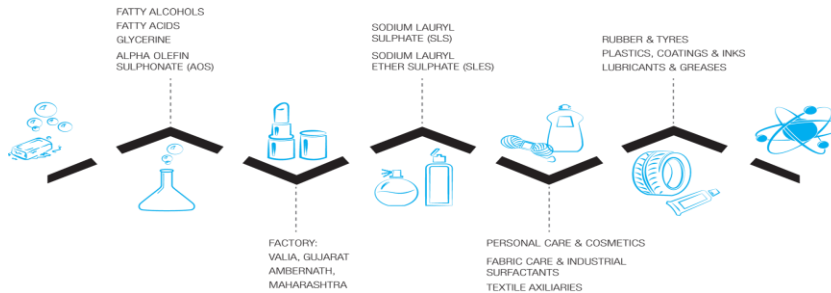
Business and Financial Highlights for Q2 FY 2024-25:

- Consolidated sales for Q2 FY2025 stood at ₹ 3,647 crore
- Consolidated EBITDA grew by 8% year-on-year.
- Consolidated net profit grew by 12% year-on-year (without exceptional items and one-offs)
- **Category Review**
 - **Home Care:** Home Care grew by 12%. Household Insecticides volume grew in mid-single digit. Air Fresheners continue to consistently deliver strong double-digit volume growth. Fabric Care delivered strong double-digit volume growth.
 - **Personal Care:** Personal Care grew by 3%. Personal Wash delivers flattish volume growth; continue to gain market share. Magic Handwash continues to deliver strong double-digit volume growth and gain market share. Hair Colours volume grew in double digits. Godrej Expert Rich Crème access packs continue to outperform. Deodorants and Sexual Wellness delivered strong double-digit volume growth.

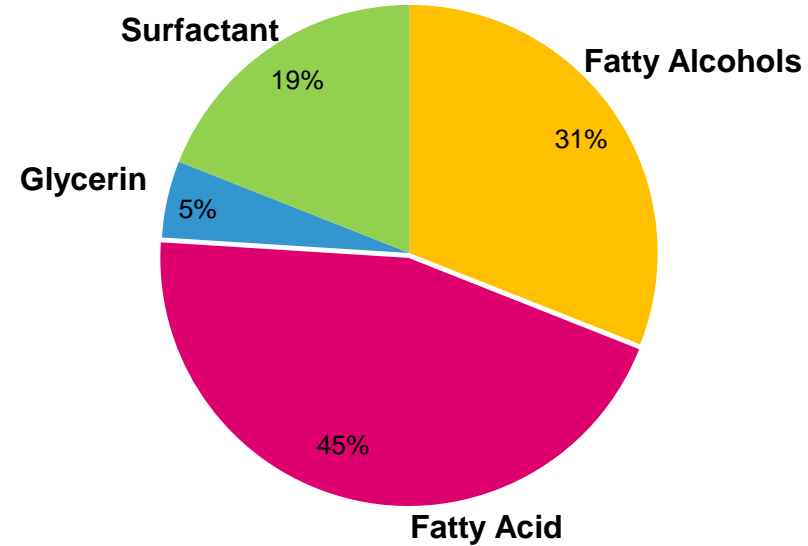


Financial Highlights

₹ crore	Q2 FY-25	Q2 FY-24	H1 FY 25	H1 FY 24
Revenue	819	683	1,551	1,409
PBIT	95	68	173	180



Product Portfolio Q2 FY 2024-25



Godrej Industries Ltd. : Rating Upgrade

Long Term Rating of Godrej Industries Ltd has been upgraded :

- By CRISIL, from CRISIL AA(Stable) to CRISIL AA+(Stable)
- By ICRA, from ICRA AA(Stable) to ICRA AA+(Stable)

Godrej Properties Limited (GPL) - Consolidated Financial Highlights:

₹ crore	Q2 FY25	Q2 FY24	H1 FY 25	H1 FY 24
Total Income	1,343	571	2,981	1,886
Net Profit after tax	335	67	855	192

Business & Sales Highlights for Q2 & H1 FY 2024-25

- GPL recorded booking value of ₹ 5,198 crore in Q2FY 25.
- GPL has added 10 new projects in year-to-date FY25 with a total estimated saleable area of approximately 13.9 million sq. ft. and total estimated booking value potential of ~ ₹ 17,450 Crore.
- Delivered projects aggregating ~6.6 million sq. ft. across 3 cities in Q2FY25 taking the year-to-date total to ~9.3 million sq. ft. This is the highest Q2 and H1 deliveries for Godrej Properties Limited.
- GPL received 44 awards in Q2 FY25.

AGRI BUSINESS

Godrej Agrovet Limited (GAVL) - Consolidated Financial Highlights

₹ crore	Q2 FY25	Q2 FY24	H1 FY25	H1 FY24
Total Income	2,461	2,582	4,821	5,104
Net Profit after tax	112	105	247	211

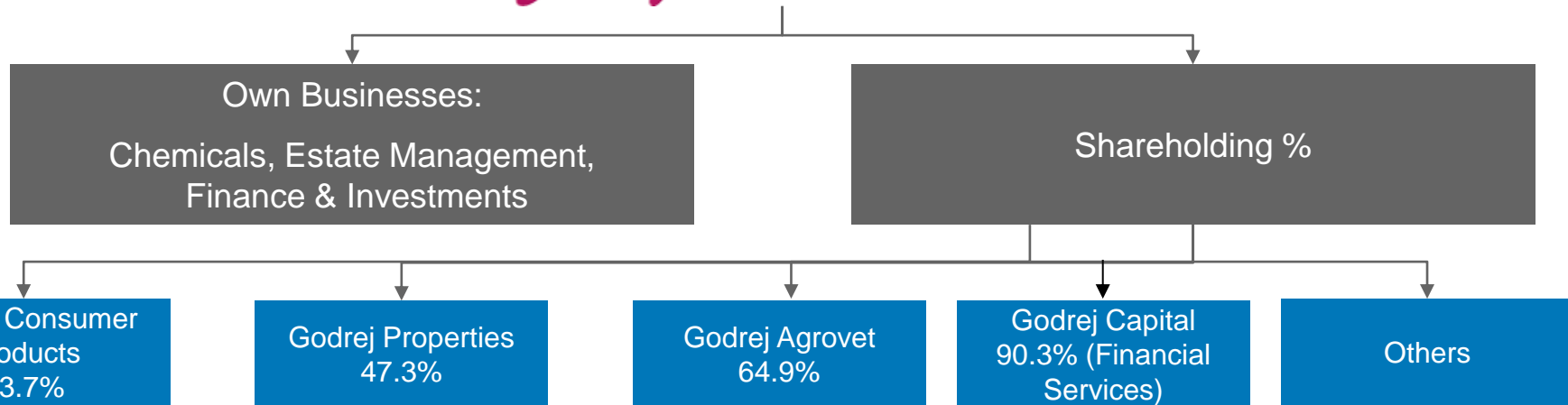
- **Animal Feed:** Segment margin increased by 24% as compared to corresponding quarter of the previous year considerably on account of favourable commodity positions & cost optimization measures.
- **Vegetable Oil:** Segment margins increased by 7% as compared to corresponding quarter of the previous year mainly due to higher realizations in both Crude Palm Oil & Palm Kernel Oil & improved Oil Extraction Ratio.
- **Crop Protection Business:** In Q2FY25, Consolidated revenues stood at ₹297 crore as compared to ₹379 crore in the corresponding quarter of the previous year.
- **Dairy:** In Q2FY25, revenues increased by 3% as compared to corresponding quarter of the previous year, margins improved considerably due to significant improvement in operational efficiencies and improved milk spread.



OTHER INFORMATION

GODREJ INDUSTRIES LIMITED

CORPORATE STRUCTURE

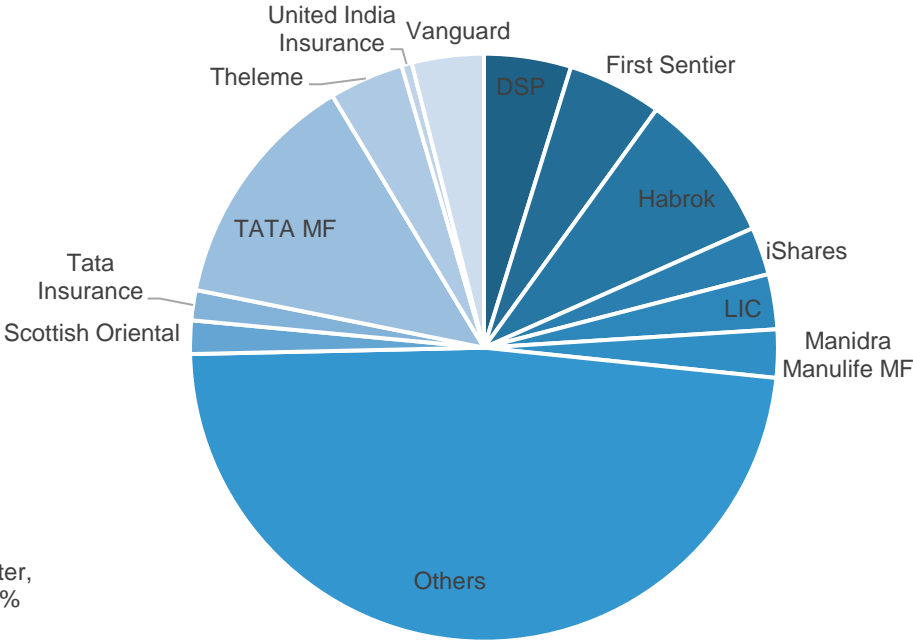
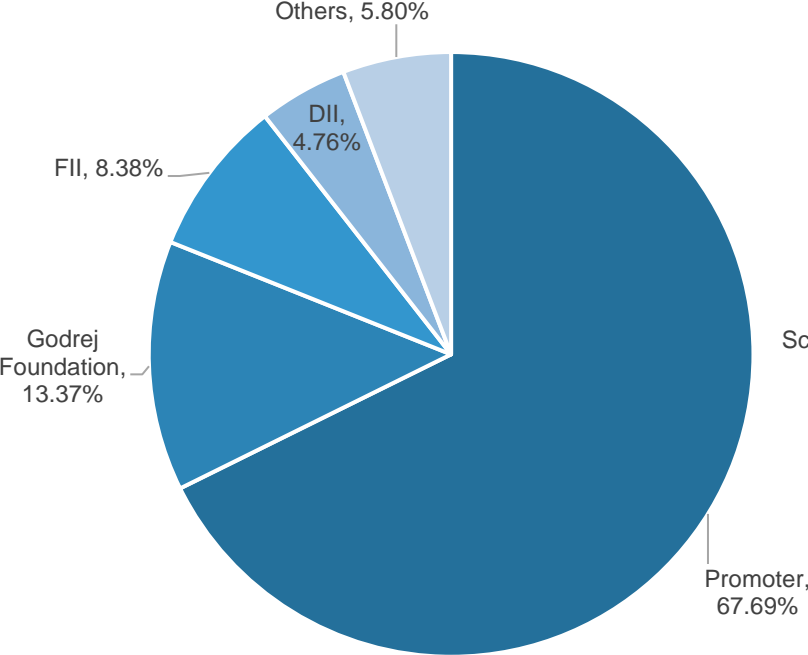


- Other investments

SIGNIFICANT APPRECIATION IN INVESTMENT VALUE

Company	Business	Holding (%)	Investment at cost (₹ crore)	Market Value [^] of investment (₹ crore)
Godrej Consumer Products (GCPL)	FMCG, Personal and Household Care products	23.7%	1,366	33,852
Godrej Properties (GPL)	Real Estate and Property Development	47.3%	1780	41,586
Godrej Agrovvet	Animal Feed, Agri-inputs, Poultry, Dairy & Oil Palm	64.9%	1043	9,503
Godrej Capital Ltd	Financial Services	90.3%	3158	
Godrej International	International Trading	100%	15	
Godrej International & Trading	International Trading & Investments	100%	4	
Others		--	21	
	Total		7,387	

SHAREHOLDING PATTERN AS ON SEP 30, 2024



Major Institutional Investors



THANK YOU FOR YOUR TIME AND CONSIDERATION