

EMERGING STRONGER THROUGH RESILIENCE

Performance Update – Q2 & H1 FY 2021-22

November 13, 2021

DISCLAIMER

“Some of the statements in this communication may be ‘forward looking statements’ within the meaning of applicable laws and regulations. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company’s operations include changes in industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations.”

PRESENTATION FLOW

- Results
 - Financial Highlights – Consolidated
 - Segment Performance
- Business Performance
 - Performance highlights including Subsidiaries and Associates
- Other information

FINANCIAL HIGHLIGHTS – CONSOLIDATED

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Particulars (₹crore)	Q2 FY 2021-22	Q2 FY 2020-21	% Growth	H1 FY 2021-22	H1 FY 2020-21	% Growth
Total Income	3,502	2,569	36%	6,603	4,688	41%
PBDIT *	475	432	10%	910	749	21%
Depreciation	67	61	-	130	118	-
PBIT*	408	371	10%	780	631	23%
Interest	147	117		281	232	
Net Profit *#	144	150	(4%)	282	218	29%

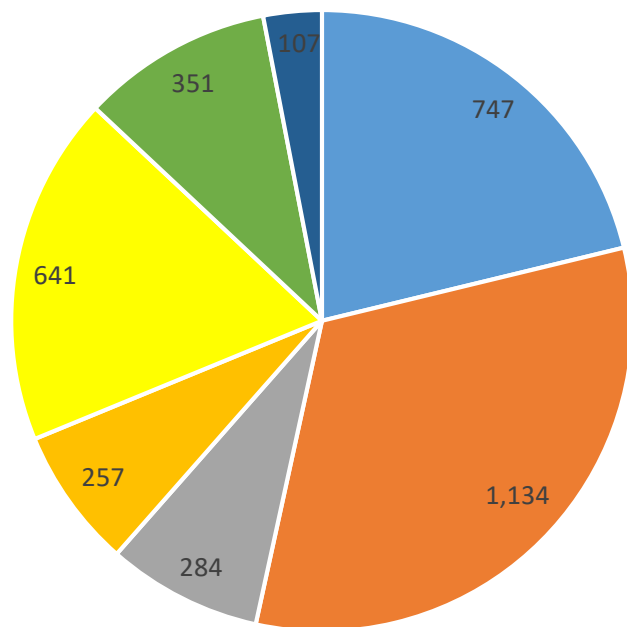
* Including share of profit in associates ;

With share of profit in associate companies, post reduction of non-controlling interest.

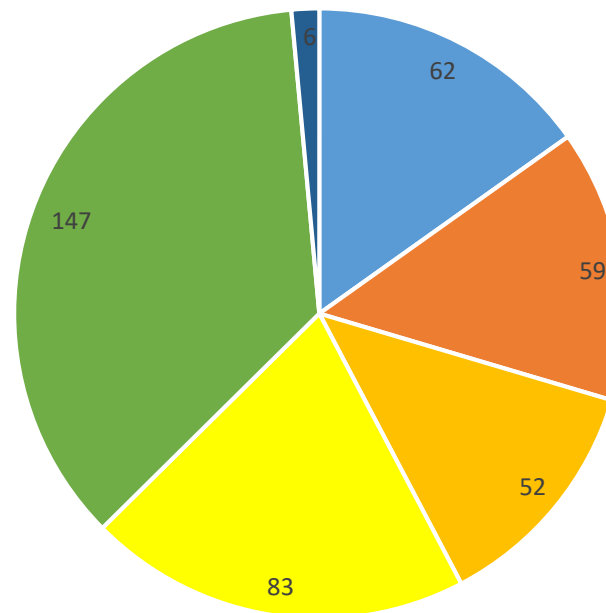
CONSOLIDATED RESULTS – SEGMENT PERFORMANCE

SEGMENT-WISE CONTRIBUTION TO FINANCIALS: Q2 FY 2021-22

Revenue * (₹ crore)



PBIT * (₹ crore)



*excluding others segment.

■ CHEMICALS

■ DAIRY

■ VEG OILS

■ FINANCE & INVESTMENTS

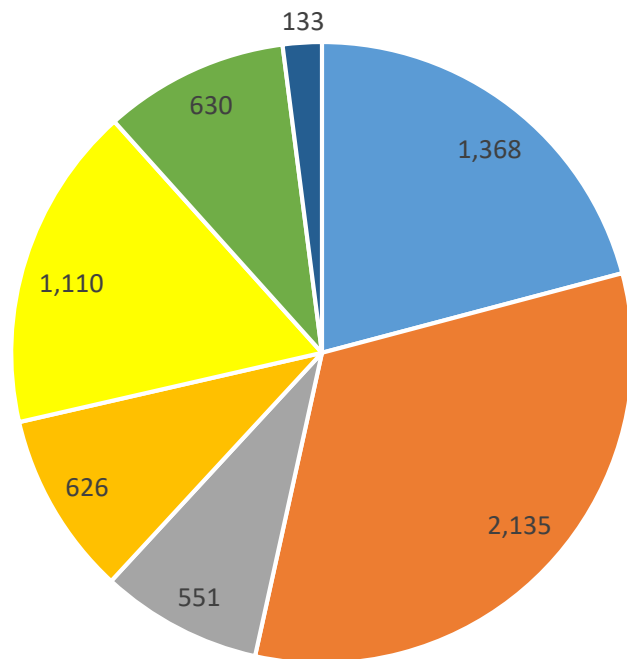
■ ANIMAL FEEDS

■ CROP PROTECTION

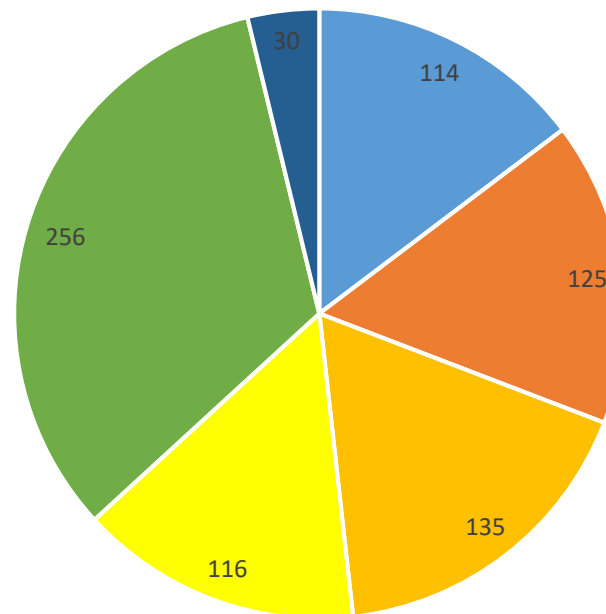
■ ESTATE & PROPERTY DEVELOPMENT

SEGMENT-WISE CONTRIBUTION TO FINANCIALS: H1 FY 2021-22

Revenue * (₹ crore)



PBIT * (₹ crore)



*excluding others segment.

■ CHEMICALS

■ DAIRY

■ VEG OILS

■ FINANCE & INVESTMENTS

■ ANIMAL FEEDS

■ CROP PROTECTION

■ ESTATE & PROPERTY DEVELOPMENT

**BUSINESS PERFORMANCE: Performance Highlights
incl. subsidiaries, JVs and Associates**

CONSUMER (GCPL)

Business and Financial Highlights for Q2 FY2021-22:

- Consolidated sales grew by 9% year-on-year.
- Consolidated EBITDA declined by 1% year-on-year.
- Consolidated net profit grew by 5% year-on-year (without exceptional items and one offs).
- **Category Review**
 - **Home Care:** Home Care saw a steady growth of 7%. Growth was mixed driven by seasonality during the quarter. GCPL will continue to build on strategic pivots of taking the category beyond mosquitoes and scaling up our personal repellents range.
 - **Personal Care**– Personal Care grew by 12%. Personal Wash & Hygiene maintained its growth momentum, delivering double-digit sales growth. It continued to gain market share, led by micro marketing initiatives to fuel growth.



Financial Highlights for Q2 2021-22

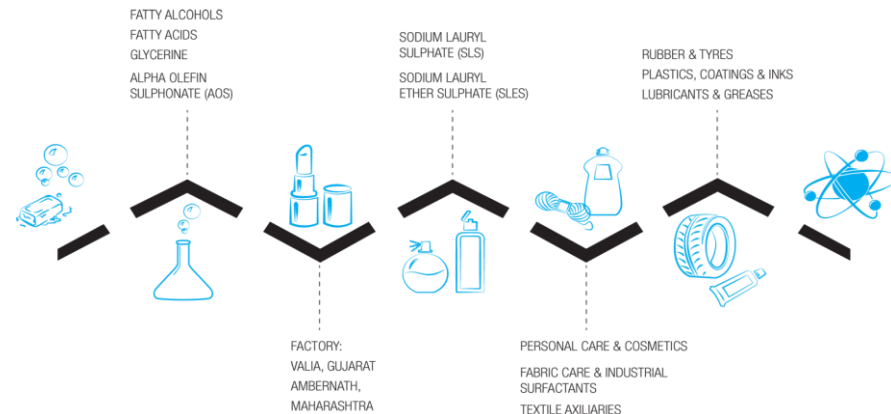
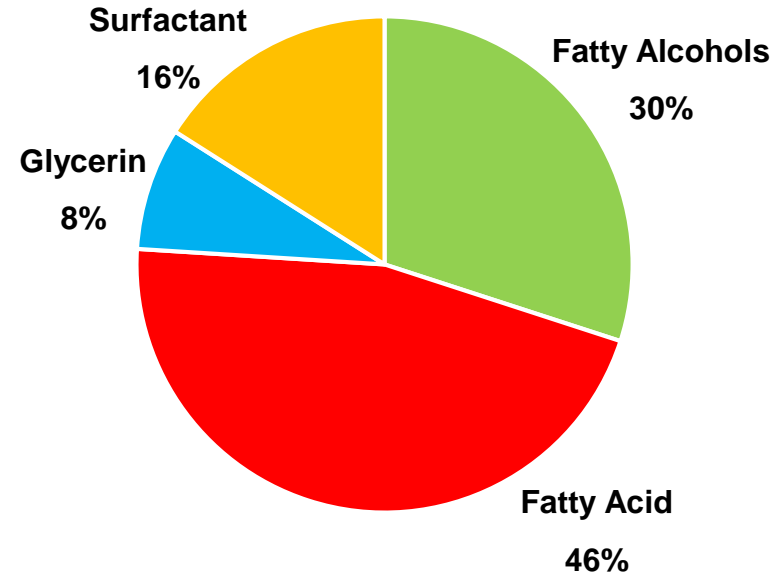
₹ crore	Q2 FY 21-22	Q2 FY 20-21	H1 21-22	H1 FY 20-21
Revenue	747	449	1368	695
PBIT	62	39	114	40

- Revenues for Q2 FY22 increased by 66% as compared to Q2 FY21
- PBIT for Q2 FY22 increased by 57% as compared to Q2 FY21



Godrej Industries , Valia factory awarded by CII, Excellence in Energy Management

Product Portfolio Q2 FY 2021-22



Godrej Properties Limited (GPL) - Consolidated Financial Highlights:

₹ crore	Q2 FY22	Q2 FY21	H1 FY22	H1 FY21
Total Income	290	238	522	403
Net Profit after tax	36	7	53	(12)

Business & Sales Highlights for Q2 FY 2021-22

- Q2 FY22 witnessed total booking value of ₹ 2,574 crore and total booking volume of 3.61 million sq. ft. as compared to total booking value of ₹ 1,074 crore and total booking volume of 1.73 million sq. ft. in Q2 FY21
- Added a new project in MMR with saleable area of ~1.6 million sq. ft. in Q2 FY22
- Ranked #1 amongst listed global residential developers by the Global Real Estate Sustainability Benchmark (GRESB) in the 2021 GRESB Real Estate Assessment report
- Received 48 awards in Q2 FY22, including India's Top Builder at 16th Construction World Architect and Builder Awards 2021

AGRI BUSINESS

Godrej Agrovet Limited (GAVL) - Consolidated Financial Highlights

₹ crore	Q2 FY22	Q2 FY21	H1 FY22	H1 FY21
Total Income	2160	1732	4163	3295
Net Profit after tax	109	107	215	196

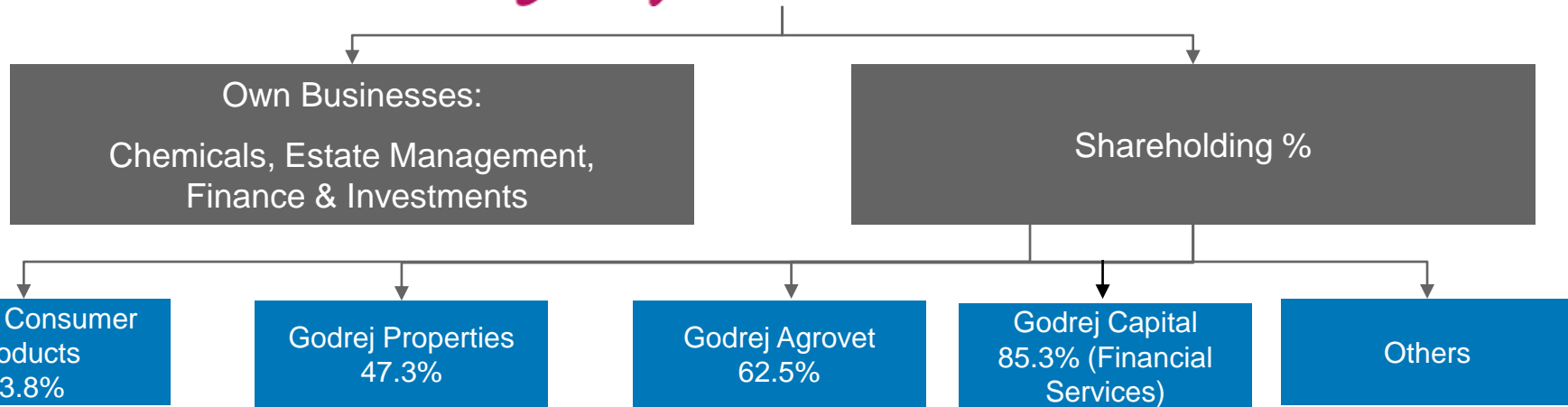
- **Animal Feed:** Segment results grew by 21% in Q2FY22,
- **Vegetable Oil:** Segment revenues and segment results recorded significant growth on account of continued focus on increasing efficiencies resulting in higher yields, Segment results increased to ₹ 78.1 crore in Q2FY22 as compared to ₹ 41.4 crore in the corresponding quarter of the previous year.
- **Crop Protection Business:** In Q2FY22, Consolidated revenues stood at ₹ 257 crore as compared to ₹ 333 crore of the corresponding quarter of the previous year.
- **Dairy:** In Q2FY22 revenues stood at ₹284 crore a growth of 9.7% as compared to the corresponding quarter of the previous year.



OTHER INFORMATION

GODREJ INDUSTRIES LIMITED

CORPORATE STRUCTURE

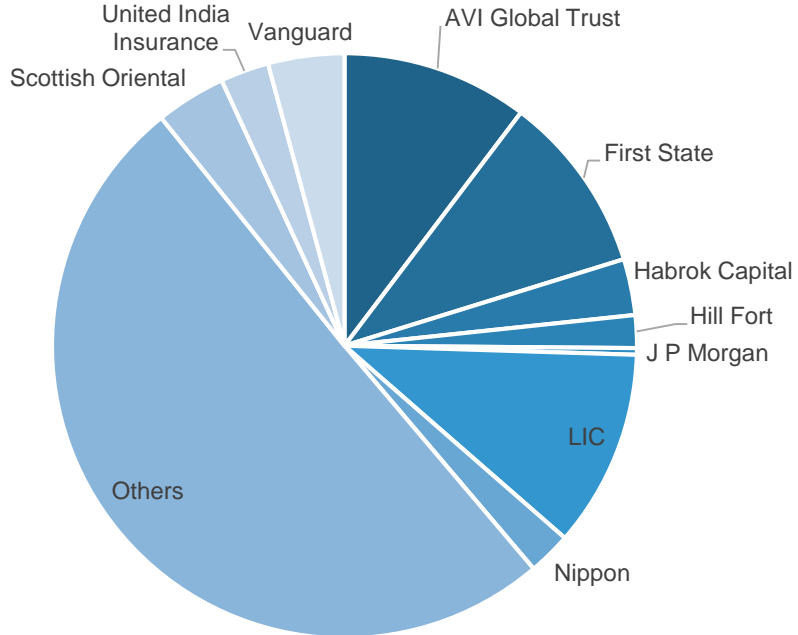
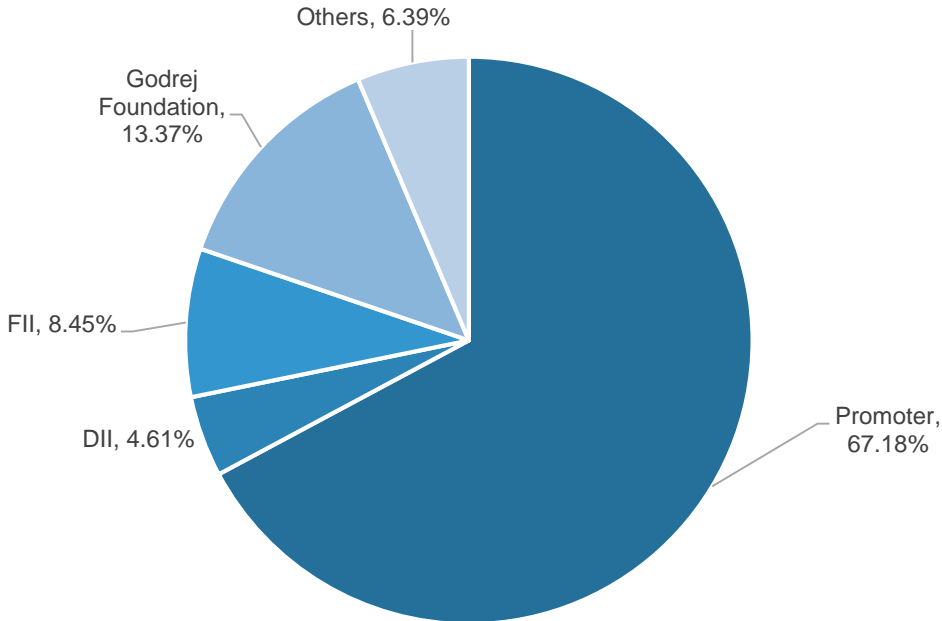


- Other investments

SIGNIFICANT APPRECIATION IN INVESTMENT VALUE

Company	Business	Holding (%)	Investment at cost (₹ crore)	Market Value [^] of investment (₹ crore)
Godrej Consumer Products (GCPL)	FMCG, Personal and Household Care products	23.8%	1,366	25,032
Godrej Properties (GPL)	Real Estate and Property Development	47.3%	1761	30,381
Godrej Agrovvet	Animal Feed, Agri-inputs, Poultry, Dairy & Oil Palm	62.5%	810	7.654
Pyxis Holdings	Financial Services	85.3%	662	
Godrej International	International Trading	100%	15	
Godrej International & Trading	International Trading & Investments	100%	4	
Others		--	23	
	Total		4,641	

SHAREHOLDING PATTERN AS ON SEPT 30, 2021



Major Institutional Investors



THANK YOU FOR YOUR TIME AND CONSIDERATION