

Performance Update

Q1- 2023-24

Aug,11, 2023

DISCLAIMER

“Some of the statements in this communication may be ‘forward looking statements’ within the meaning of applicable laws and regulations. Actual results might differ substantially or materially from those expressed or implied. Important developments that could affect the Company’s operations include changes in industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations.”

PRESENTATION FLOW

- Results
 - Financial Highlights – Consolidated
 - Segment Performance
- Business Performance
 - Performance highlights including Subsidiaries and Associates
- Other information

FINANCIAL HIGHLIGHTS – CONSOLIDATED

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Particulars (₹crore)	Q1 FY 2023-24	Q1 FY 2022-23	% Growth
Total Income	4,893	4,242	15%
PBDIT *	775	578	34%
Depreciation	86	72	-
PBIT*	689	506	36%
Interest	303	188	-
Net Profit *#	178	204	(13%)

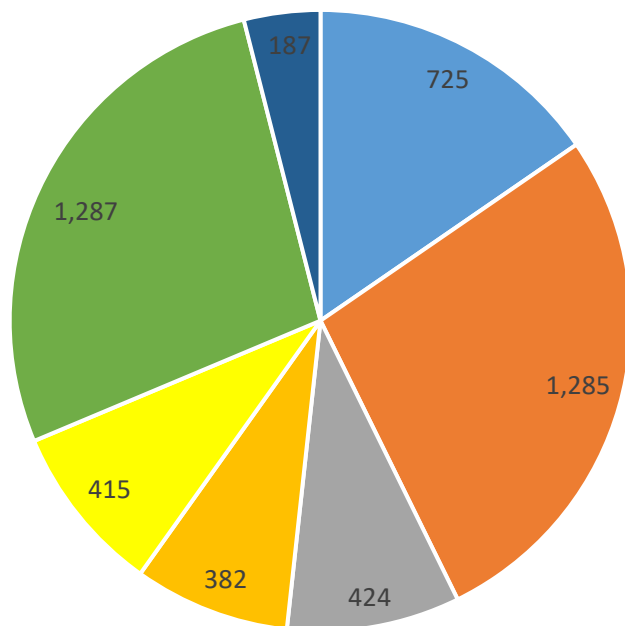
* Including share of profit in associates & exceptional.

With share of profit in associate companies, post reduction of non-controlling interest.

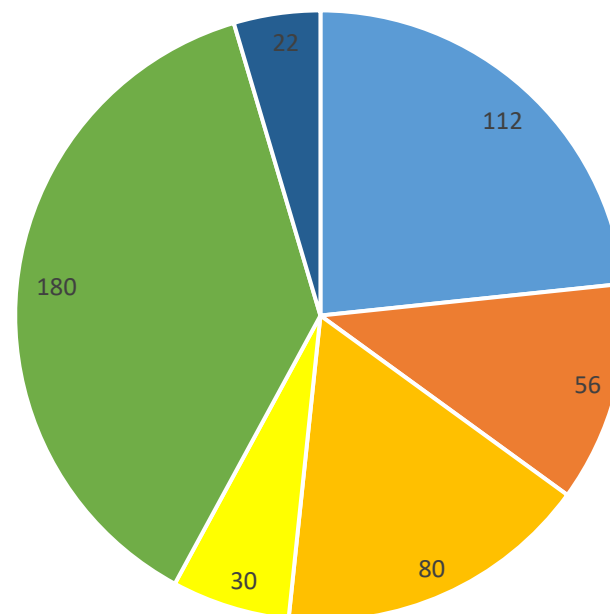
CONSOLIDATED RESULTS – SEGMENT PERFORMANCE

SEGMENT-WISE CONTRIBUTION TO FINANCIALS: Q1 FY 2023-24

Revenue * (₹ crore)



PBIT * (₹ crore)



■ CHEMICALS

■ DAIRY

■ VEG OILS

■ FINANCE & INVESTMENTS

■ ANIMAL FEEDS

■ CROP PROTECTION

■ ESTATE & PROPERTY DEVELOPMENT

*excluding others segment.

**BUSINESS PERFORMANCE: Performance Highlights
incl. subsidiaries, JVs and Associates**

CONSUMER (GCPL)

Business and Financial Highlights for Q1 FY 2023-24:

- Consolidated sales grew by 10% INR led by volume growth of 10% and 15% constant currency year-on-year.
- Consolidated EBITDA grew by 28% year-on-year.
- Consolidated net profit grew by 19% year-on-year (without exceptional items and one offs).
- **Category Review**
 - **Home Care:** Home Care grew by 14%. Performance in Household Insecticides was robust with double digit volume and value growth. Performance led by strong growth in premium formats. Air Fresheners has been consistently delivering strong double-digit growth.
 - **Personal Care:** Personal Care grew by 2%, Personal Wash maintained its growth momentum, delivering high-single-digit volume growth. Magic handwash delivers strong double-digit volume growth. Hair Colour grew in mid-single digits, off a high base with 2-year CAGR in teens



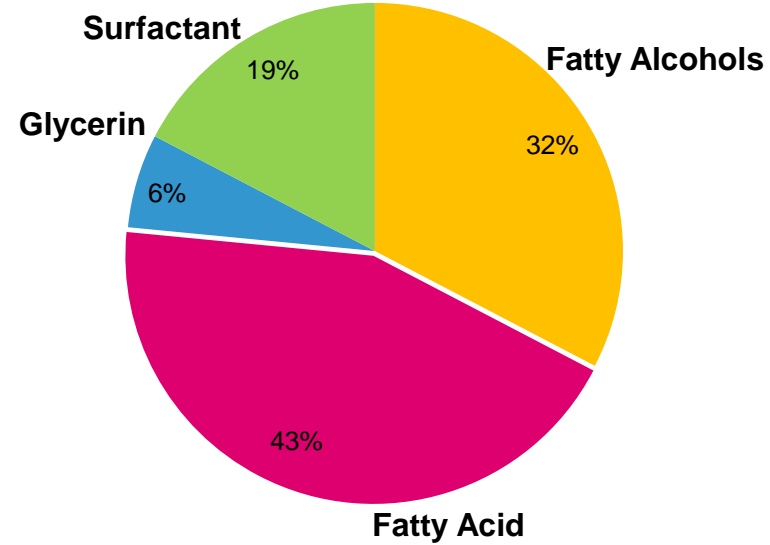
CHEMICALS

Financial Highlights

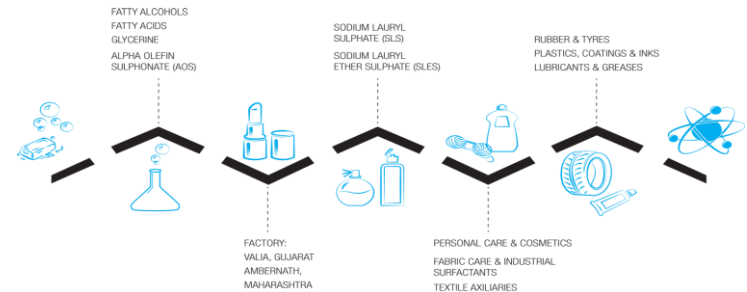
₹ crore	Q1 FY-24	Q1 FY-23
Revenue	726	1,000
PBIT	112	177

- Chemical Industry as a whole is facing strong headwinds
 - Revenue & Profit Impacted
- Exports for Q1 FY24 stood at ₹214 crore

Product Portfolio Q1 FY 2023-24



Godrej Industries Ltd (Chemicals) is being recognized One of the Best in Chemicals by Great Place To Work® Certification™



Godrej Properties Limited (GPL) - Consolidated Financial Highlights:

₹ crore	Q1 FY24	Q1 FY23
Total Income	1,315	375
Net Profit after tax	125	46

Business & Sales Highlights for Q1 FY 2023-24

- Q1 FY24 witnessed total booking value of INR 2,254 crore with 2.25 million sq. ft. of area sold during the quarter
- Added 4 new projects with an estimated saleable area of ~3.7 million sq. ft. and expected booking value of INR 6,450 crore between April-July 2023.
- Received 3 awards in Q1 FY24

AGRI BUSINESS

Godrej Agrovet Limited (GAVL) - Consolidated Financial Highlights

₹ crore	Q1 FY24	Q1 FY23
Total Income	2,522	2,518
Net Profit after tax	105	83

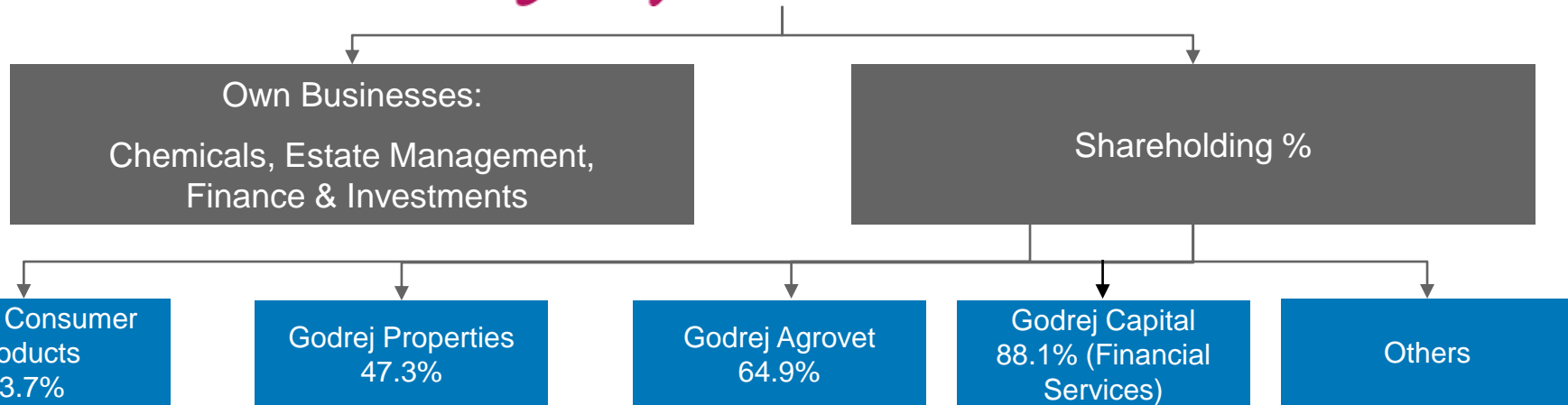
- **Animal Feed:** Sustained market share gains in Cattle-feed category resulted in overall volume growth in Q1 FY24. Cattle-feed volumes surged by +19% year-on-year, segment result increased by 120%
- **Vegetable Oil:** Volume growth in FFB arrivals was offset by significantly lower crude palm oil prices and marginal decline in Oil extraction ratio. Signed MOU with State Government of Odisha for development and promotion of oil palm cultivation under the National Mission on Edible Oils-Oil Palm (NMEO-OP); total potential is 10,000 acres
- **Crop Protection Business:** In Q1FY24, Consolidated revenues stood at ₹382 crore as compared to ₹368 crore in the corresponding quarter of the previous year.
- **Dairy:** In Q1FY24, revenues stood at ₹424 crore, a growth of 8% as compared to the corresponding quarter of the previous year.



OTHER INFORMATION

GODREJ INDUSTRIES LIMITED

CORPORATE STRUCTURE

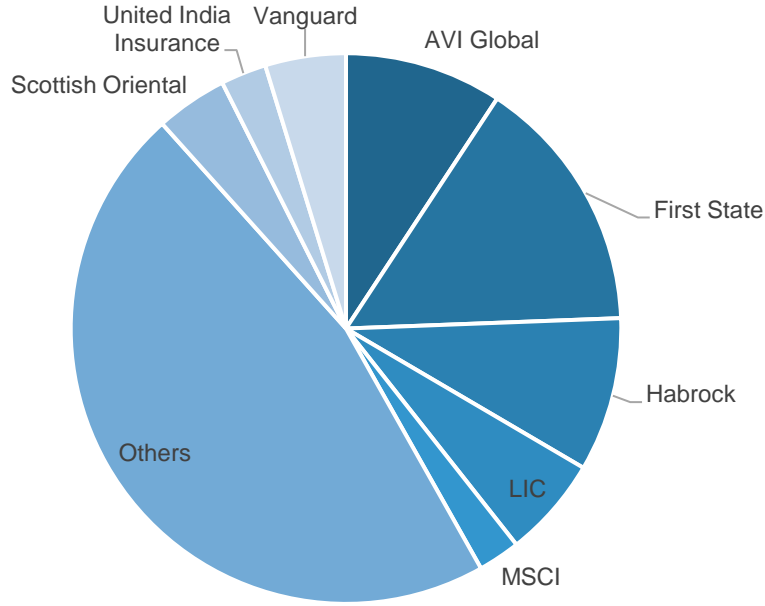
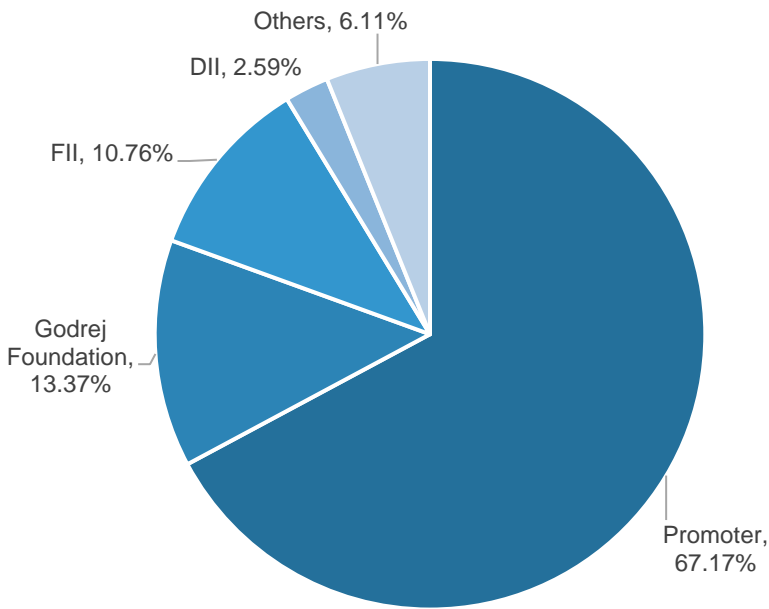


- Other investments

SIGNIFICANT APPRECIATION IN INVESTMENT VALUE

Company	Business	Holding (%)	Investment at cost (₹ crore)	Market Value [^] of investment (₹ crore)
Godrej Consumer Products (GCPL)	FMCG, Personal and Household Care products	23.7%	1,366	26,241
Godrej Properties (GPL)	Real Estate and Property Development	47.3%	1780	20,643
Godrej Agrovvet	Animal Feed, Agri-inputs, Poultry, Dairy & Oil Palm	64.9%	1043	5,654
Godrej Capital Ltd	Financial Services	88.1%	1827	
Godrej International	International Trading	100%	15	
Godrej International & Trading	International Trading & Investments	100%	4	
Others		--	22	
	Total		6,057	

SHAREHOLDING PATTERN AS ON JUN 30, 2023



Major Institutional Investors



THANK YOU FOR YOUR TIME AND CONSIDERATION